

**Eugene Jr. Generals**  
Lane Amateur Hockey Association  
P.O. Box 50211, Eugene, Oregon 97405  
[www.laha.org](http://www.laha.org) Tel: 541-937-5260

**December MINUTES**  
**Board of Directors Meeting**  
**Tuesday, December 1st, 2020, 6:30 p.m.**  
Zoom Call  
Phone: (669) 900-6833  
Zoom Meeting ID: 820 1923 3641  
Online: <https://us02web.zoom.us/j/82019233641>

1. PRESENT: Joel Dunham, Joy Pendowski, Dan Trent, Sarah Chambers, Carrie Stewart, Jenn Nyberg,  
ABSENT: Kara Minchin, Flint DOUNGCHAK, Lanae Falls, Daniel Gomez  
GUESTS: Lori Vinti, Jessica Bott, Eric Roedl, Jason Falls, Megan Beverly, Cindy Haskell, Elise Radebaugh, Nini Lucyanal, Tina Phifer, Eric Sucre, Bryan Sandling, Stefanie Newman, Klareesa Williams, Ryann Oglesby, Scott Williams, Emerson Hachimoto
2. CALL TO ORDER: 6:33pm
3. MEETING MINUTES: Approval of November minutes ----- Motion to approve by Carrie, seconded by Jenn. Minutes for November are Approved.
4. REPORTS:
  - a. President: (Joy)
    - i. LAHA - nothing to report
    - ii. OSHA - next meeting in January. Unofficially, doesn't seem that player development camp will occur in January. Can we do it? What does it look like? Hasn't been canceled yet. Bend has opened as well as Klamath Falls (outdoor rinks). One of the Portland rinks (Sherwood) has been shut down.
    - iii. OHOA - nothing to report
  - b. Treasurer: (Jenn) -
    - i. Financials - 2 months to review. As of now, everything is reconciled up through yesterday. We are down from where we normally are at this point in the season. All in all, we're doing pretty well. Working with rink with unused ice sessions and what to do. Ice has been paid through December.
    - ii. Taxes - Filed for extension. Not sure if we reconciled with quickbooks. They have indeed been reconciled.

- c. Registrar: (Carrie) All coaches are in compliance with safesport and background screening. Still looking into our volunteers to make sure they are safesport compliant. Team managers can get safesport for free.
- d. Committees:
  - i. Coaches Committee/CIC Report: (Daniel/Flint) nothing to report
  - ii. Discipline Committee: (Dan) nothing to report
  - iii. SafeSport: (Kara) We still need monitors for cell phones and masks while players are getting dressed. Coaches will need to ask parents to volunteer.
  - iv. Tournaments: (Mara/Joy/Sarah) December tournament canceled. Ice Cup still up in the air. We have time to decide on February ice times.
  - v. Marketing/Website Committee: (Joy) nothing to report
  - vi. Fundraising: (Joy)
    - 1. SquadLocker -
    - 2. Chipotle - December 8th from 5-9pm. 1/3 of sales will come back to us as long as we sell at least \$300
  - vii. Communications: (Lanae)
    - 1. Newsletter - Info been going out through teamsnap.
    - 2. Social Media - Staying on top of Facebook and Instagram posts. We welcome others who have skills in social media to help out.
- e. Team Reports: skip for this month due to freeze.
  - i. 18U:
  - ii. 14U:
  - iii. 12U:
  - iv. 10U:
  - v. 8U:

5. OLD BUSINESS:

- a. Board/Chair Roles: (Joy) - Need for additional folks to take on roles within LAHA to spread out the tasks.
- b. GuideStar: (Joy) - Non-profit organization can register with Guidestar. LAHA has been signed up. Doesn't change what we do but we might get some ideas as well as grant opportunities.
- c. Parent Jersey Order: (Joy) - nothing to report

6. NEW BUSINESS (3-minute time limit per item):

No new business at the moment.

Meeting Adjourned: 7:13pm

Executive Session:

Next OSHA Meeting:

January (date TBD) via Conference Call

Next LAHA Meeting:

January 5th at 6:30 p.m. via Zoom

# Lane Amateur Hockey Association

## BALANCE SHEET

As of November 30, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Primary LAHA Checking	122,111.81
Savings	0.00
<b>Total Bank Accounts</b>	<b>\$122,111.81</b>
Accounts Receivable	
Accounts Receivable	515.00
2008 thru 2011 Seasons	0.00
<b>Total Accounts Receivable</b>	<b>515.00</b>
<b>Total Accounts Receivable</b>	<b>\$515.00</b>
Other Current Assets	
Ice Fee Credit	0.00
Rink Exchange Store Credit	0.00
Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$122,626.81</b>
<b>TOTAL ASSETS</b>	<b>\$122,626.81</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	600.00
<b>Total Accounts Payable</b>	<b>\$600.00</b>
Credit Cards	
US Bank Debit Card	0.00
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
Designated Donations	0.00
Other Current Liabilities	0.00
Scholarship Fund	100.00
<b>Total Other Current Liabilities</b>	<b>\$100.00</b>
<b>Total Current Liabilities</b>	<b>\$700.00</b>
<b>Total Liabilities</b>	<b>\$700.00</b>
Equity	
Unrestricted Net Assets	114,010.45
Net Income	7,916.36
<b>Total Equity</b>	<b>\$121,926.81</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$122,626.81</b>

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Donation Income				
General Donations	50.00	500.00	-450.00	10.00 %
Scholarship Donations	70.00	3,500.00	-3,430.00	2.00 %
<b>Total Donation Income</b>	<b>120.00</b>	<b>4,000.00</b>	<b>-3,880.00</b>	<b>3.00 %</b>
Fundraising Income				
Amazon Smile Income	25.25	25.00	0.25	101.00 %
Flip Give Income		275.00	-275.00	
LifeTouch Income		100.00	-100.00	
SquadLocker Income	121.92	600.00	-478.08	20.32 %
<b>Total Fundraising Income</b>	<b>147.17</b>	<b>1,000.00</b>	<b>-852.83</b>	<b>14.72 %</b>
Ice Cup Tournament				
Hotel Commissions		1,000.00	-1,000.00	
Program Ad/Player Note Sales		1,500.00	-1,500.00	
Raffle Ticket Sales		3,000.00	-3,000.00	
Sponsorships		2,500.00	-2,500.00	
Team Registration Fees		32,500.00	-32,500.00	
Vendor Sales Commissions		1,000.00	-1,000.00	
<b>Total Ice Cup Tournament</b>		<b>41,500.00</b>	<b>-41,500.00</b>	
Interest Income	8.35		8.35	
Registration Fees				
1. 8U	7,765.27	21,000.00	-13,234.73	36.98 %
2. 10U	12,512.89	21,700.00	-9,187.11	57.66 %
3. 12U	26,257.70	36,740.00	-10,482.30	71.47 %
4. 14U	16,810.26	33,840.00	-17,029.74	49.68 %
5. 18U	36,058.72	58,800.00	-22,741.28	61.32 %
Registration Late Fees		500.00	-500.00	
Registration Service Fees		1,000.00	-1,000.00	
Special Hockey Registration	195.00		195.00	
<b>Total Registration Fees</b>	<b>99,599.84</b>	<b>173,580.00</b>	<b>-73,980.16</b>	<b>57.38 %</b>
Sales of Product Income		500.00	-500.00	
Skills Clinic Income				
Skills Clinic Registrations	1,420.00	5,000.00	-3,580.00	28.40 %
<b>Total Skills Clinic Income</b>	<b>2,960.00</b>	<b>5,000.00</b>	<b>-2,040.00</b>	<b>59.20 %</b>
Sponsorship Income				
General Sponsorships		2,500.00	-2,500.00	
<b>Total Sponsorship Income</b>		<b>2,500.00</b>	<b>-2,500.00</b>	
<b>Total Income</b>	<b>\$102,835.36</b>	<b>\$228,080.00</b>	<b>\$ -125,244.64</b>	<b>45.09 %</b>
<b>GROSS PROFIT</b>	<b>\$102,835.36</b>	<b>\$228,080.00</b>	<b>\$ -125,244.64</b>	<b>45.09 %</b>
<b>Expenses</b>				
Advertising/Promotional	648.80	5,000.00	-4,351.20	12.98 %

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Coach/Volunteer Expenses</b>				
Background Checks		300.00	-300.00	
Coach Training		2,500.00	-2,500.00	
Coach Uniforms		2,500.00	-2,500.00	
<b>Total Coach/Volunteer Expenses</b>		<b>5,300.00</b>	<b>-5,300.00</b>	
<b>Credit Card Expenses</b>				
Credit Card Expenses	104.99		104.99	
Processing Fees	3,293.14	5,500.00	-2,206.86	59.88 %
<b>Total Credit Card Expenses</b>	<b>3,398.13</b>	<b>5,500.00</b>	<b>-2,101.87</b>	<b>61.78 %</b>
Discounts/Refunds Given	74.72		74.72	
<b>Equipment</b>				
Coach/Team Equipment	975.08	1,250.00	-274.92	78.01 %
Dryland Equipment	596.48	750.00	-153.52	79.53 %
<b>Total Equipment</b>	<b>1,571.56</b>	<b>2,000.00</b>	<b>-428.44</b>	<b>78.58 %</b>
<b>Ice Cup Tournament Expenses</b>				
Tournament Awards	252.62	1,750.00	-1,497.38	14.44 %
Tournament Ice Rental		18,550.00	-18,550.00	
Tournament Misc. Expense	143.76	500.00	-356.24	28.75 %
Tournament Officials		5,000.00	-5,000.00	
Tournament Printing		1,250.00	-1,250.00	
Tournament Sanction Fees		100.00	-100.00	
Tournament Team Proceeds		4,000.00	-4,000.00	
Tournament Team Swag & Snacks		3,250.00	-3,250.00	
<b>Total Ice Cup Tournament Expenses</b>	<b>396.38</b>	<b>34,400.00</b>	<b>-34,003.62</b>	<b>1.15 %</b>
<b>Ice Rental</b>				
Ice Rental	16,158.75		16,158.75	
Coaches Training		700.00	-700.00	
Girls Clinics	868.76	1,400.00	-531.24	62.05 %
Goalie Practices	926.67	1,850.00	-923.33	50.09 %
Regular Season Games	14,942.50	25,200.00	-10,257.50	59.30 %
Regular Season Practices	34,286.67	79,950.00	-45,663.33	42.89 %
Special Hockey Practices	926.66	1,850.00	-923.34	50.09 %
<b>Total Ice Rental</b>	<b>68,110.01</b>	<b>110,950.00</b>	<b>-42,839.99</b>	<b>61.39 %</b>
Miscellaneous Expense	0.00	500.00	-500.00	0.00 %
<b>Officiating</b>				
Game Officiating	-1,015.00	6,220.00	-7,235.00	-16.32 %
<b>Total Officiating</b>	<b>-1,015.00</b>	<b>6,220.00</b>	<b>-7,235.00</b>	<b>-16.32 %</b>
<b>Operating Expenses</b>				
Food/Meals	25.95	700.00	-674.05	3.71 %
Office Supplies	374.95	500.00	-125.05	74.99 %
PO Box Rental	137.00	100.00	37.00	137.00 %
Postage		25.00	-25.00	
Printing		250.00	-250.00	
Taxes & Accounting	755.00	1,000.00	-245.00	75.50 %

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Team Snap	549.00	550.00	-1.00	99.82 %
<b>Total Operating Expenses</b>	<b>1,841.90</b>	<b>3,125.00</b>	<b>-1,283.10</b>	<b>58.94 %</b>
Scholarship Awards		6,000.00	-6,000.00	
Skills Clinics Expenses	-150.00		-150.00	
Skills Clinic Food/Meals		1,000.00	-1,000.00	
Skills Clinic Ice Rental	1,042.50	1,750.00	-707.50	59.57 %
Skills Clinic Misc. Expense		250.00	-250.00	
<b>Total Skills Clinics Expenses</b>	<b>892.50</b>	<b>3,000.00</b>	<b>-2,107.50</b>	<b>29.75 %</b>
Tournament Fund				
State Tournament Entry Fees		2,000.00	-2,000.00	
Team Tournament Entry Fees	1,500.00	25,450.00	-23,950.00	5.89 %
<b>Total Tournament Fund</b>	<b>1,500.00</b>	<b>27,450.00</b>	<b>-25,950.00</b>	<b>5.46 %</b>
Travel Expenses				
Lodging		600.00	-600.00	
Meals		150.00	-150.00	
Mileage		250.00	-250.00	
<b>Total Travel Expenses</b>		<b>1,000.00</b>	<b>-1,000.00</b>	
Try Hockey for Free				
THFF Ice Rental		350.00	-350.00	
THFF Promotions		500.00	-500.00	
<b>Total Try Hockey for Free</b>		<b>850.00</b>	<b>-850.00</b>	
Uniforms				
Jerseys	17,500.00	13,750.00	3,750.00	127.27 %
<b>Total Uniforms</b>	<b>17,500.00</b>	<b>13,750.00</b>	<b>3,750.00</b>	<b>127.27 %</b>
<b>Total Expenses</b>	<b>\$94,919.00</b>	<b>\$225,045.00</b>	<b>\$ -130,126.00</b>	<b>42.18 %</b>
<b>NET OPERATING INCOME</b>	<b>\$7,916.36</b>	<b>\$3,035.00</b>	<b>\$4,881.36</b>	<b>260.84 %</b>
<b>NET INCOME</b>	<b>\$7,916.36</b>	<b>\$3,035.00</b>	<b>\$4,881.36</b>	<b>260.84 %</b>

# Lane Amateur Hockey Association

## PROFIT AND LOSS

November 2020

	TOTAL
Income	
Fundraising Income	
Amazon Smile Income	16.38
<b>Total Fundraising Income</b>	<b>16.38</b>
Interest Income	1.31
Registration Fees	
1. 8U	1,436.99
2. 10U	1,134.34
3. 12U	2,205.77
4. 14U	2,139.36
5. 18U	4,633.73
Special Hockey Registration	130.00
<b>Total Registration Fees</b>	<b>11,680.19</b>
Skills Clinic Income	
Skills Clinic Registrations	540.00
<b>Total Skills Clinic Income</b>	<b>540.00</b>
<b>Total Income</b>	<b>\$12,237.88</b>
<b>GROSS PROFIT</b>	<b>\$12,237.88</b>
Expenses	
Credit Card Expenses	
Processing Fees	433.79
<b>Total Credit Card Expenses</b>	<b>433.79</b>
Ice Cup Tournament Expenses	
Tournament Awards	252.62
<b>Total Ice Cup Tournament Expenses</b>	<b>252.62</b>
Ice Rental	3,648.75
Girls Clinics	868.76
Goalie Practices	926.67
Regular Season Games	14,942.50
Regular Season Practices	34,286.67
Special Hockey Practices	926.66
<b>Total Ice Rental</b>	<b>55,600.01</b>
Operating Expenses	
PO Box Rental	137.00
Taxes & Accounting	755.00
<b>Total Operating Expenses</b>	<b>892.00</b>
Skills Clinics Expenses	
Skills Clinic Ice Rental	1,042.50
<b>Total Skills Clinics Expenses</b>	<b>1,042.50</b>
<b>Total Expenses</b>	<b>\$58,220.92</b>
<b>NET OPERATING INCOME</b>	<b>\$ -45,983.04</b>
<b>NET INCOME</b>	<b>\$ -45,983.04</b>