

Eugene Jr. Generals

Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
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February Meeting Minutes

Board of Directors Meeting
The Rink Exchange
Tuesday, February 4th, 2020

1. PRESENT: Dan, Daniel, Sarah, Jenn
2. ABSENT: Joel, Kara
GUESTS: Amy, Carol, Holly, Bryan, Susan

2. CALL TO ORDER: 6:35

3. MEETING MINUTES: Approval of January minutes — Motion to approve by Sarah, seconded by Dan . Minutes for January are approved.

4. REPORTS:
 - a. President: (Joy)
 - i. **LAHA -**
 - Age division meetings are happening this week and next. 10, 12, and 14U are done, both 18U teams are tomorrow. 8U will be next week. Good dialogue with those present.
 - Try Hockey for Free coming up on Sat, Feb 22nd @ 2:00pm. Lots of help needed for on/off ice. The Rink takes the lead on this event since we are knee deep with Ice Cup.
 - The Board met in executive session on Tuesday, January 21st and made staffing changes with the 18U coaches due to Flint's surgery and his availability to finish the season. Coaches met with their respective teams to talk with players and families.
 - LAHA provided a release to the VanDyke family from our association per their request. This affects our numbers at both 10U and 12U as well as drops us down one coach.
 - Skills clinic is this Friday with a focus on speed and agility. Please pre-register players so the coaches can plan accordingly.
 - Our final skills clinic is on nutrition and summer workouts and is open to all players. Lanae would like to provide registered players with some materials and food. We should look at the budget and determine if this is something we can do so any items can be ordered in time. Session is scheduled for Tues, Feb 25th.
 - We should work with the feedback from Joe Bonnett as we plan for the

coming season and future. Board should start working on a new 5-10 year plan, and work with the rink for projecting our ice needs as we continue to grow. Key areas to focus on include growing our numbers at 8U, helping other programs so we don't isolate ourselves, reflecting on our practices and making good better where we can, start to define what we want our program identity to be i.e. what does a Eugene Jr. General player look like and how we play, what's our style?

- The board met in executive session on January 21st to make and approve staffing changes. Teams that were affected had team meetings to discuss the changes.

ii. OSHA -

- State Player Development Camp was this past weekend for 2003-2007 birth years. This is run by OSHA and is how our state selects players to advance to district and national USA Hockey camps. Eugene had a good showing (27 registered players).
- Our coaches and the rink staff did a phenomenal job helping to host 115+ players and their families as well as national and regional staff. Many positive comments from our guests over the weekend. We should know player nominations within the next few weeks or so.

iii. OHOA -

- Working with our local refs on staffing for our games and making sure that is done appropriately in terms of experience/ability.

b. **Treasurer:** (Jenn) The report is light. We are waiting for ice and ref bills to come in. The final payments for those on payment plans have not been reconciled. We are on target for our budget. Areas where expenses have gone over have been covered by areas that are under budget. The reports will be presented and voted on

c. **Registrar:** (Sarah) Our numbers have fluctuated slightly. Payments will be completed by mid month.

d. Committees:

i. **Coaches Committee/CIC Report:** (Daniel/Joy)

- Starting to think about the five year process and what we want.
- We need a goalie instructor. We also need volunteers (3 other coaches) who can commit to the rest of the season on Thursday nights to support practices. At this time we will stop having additional players on the ice unless specifically contacted to help by the coach. 8U players who would like to play goalie can join.
- Skills Clinics - We will need an additional 12-15 coaches to support the skills clinic this Friday.
- We had some 14U players who joined the practice with 18U. This was not fully planned out. However, can we create a plan to support players practicing at different levels that is clear for players and parents. Reminder to coaches about having players practice up — MUST be communicated with parents ahead of time so everyone understands the plan. Typically this is only done at the very end of the season. Doing so ahead of time

needs to be cleared with the Board.

- The Board is receiving comments and complaints with regard to a lack of discipline with players who are not following the program, exhibiting behavior issues, etc. The Board cannot take action unless the protocol is being followed by our coaches first. We're here to support our coaches but need this piece to be happening so we can provide support. How can we support coaches with the discipline process and help parents? Ideas include printing copies of the policies/guide book, holding a parent meeting to review the main points and teach parents how to navigate the website and where to find information, and how to communicate issues.
- Coaching applications will be opening up for the 2020-21 season soon. Encourage parents, especially at the younger ages, to sign up. Lots of support and resources are available to help get them ready for next season.
- Players under 18 who are interested in coaching may do so with completion of a student coaching program. I will be getting information out to those who have contacted me about working with the younger ages.
- ii. **Discipline Committee:** (Jenn) Nothing to report
- iii. **SafeSport:** (Kara) - Nothing to report
- iv. **Ice Cup:** (Mara/April) See attached report. Can we purchase pucks for chuck-a-puck? Sarah Motions to approve the purchase of chuck-a pucks for LAHA. Dan seconds. All in favor.
Jenn will check to see if we can have a police officer
- v. **Marketing/Website Committee:** (Joy) Nothing to report
- vi. **Fundraising:** (Joy) We are signed up for a Chipotle night on Tuesday, Feb 18th at the Chipotle on Coburg Road from 5-9pm. We'll get 33% of the proceeds if there is at least \$300 in sales. People need to have a flier with them. These will be distributed out to our local families.
- vii. **Communications:** (Lanae/April) Not present. However, please send photos and information about team goings on.
- e. **Team Reports:**
 - i. 8U - (Bryan) Parents continue to be impressed by the strides their players are making. Everyone had a blast at the Mini Jamboree in January. Parents have rented the ice for an end of year party.
 - ii. 10U - (Susan) 10U had a meeting with Joy last night and main concerns shared were the number of games played against each other and the flow of how games have been spread out over the season. Jenn shared age development of players plays a role in the conflicts being seen between players.
 - iii. 12U - (Dan/Sarah) Looking at the possibility of moving a player from one team to the other for goalie. Continuing to address the changes in players on the team. The 2007 players who attended the development camp really enjoyed the experience and
 - iv. 14U - (Amy) They had an awesome time in Wenatchee. There was a lot of team building. They showed a new level of energy. People seem satisfied with the season.

(Carol) They went to Bremerton. They had young officiating crews and the players and parents were respectful. There was an incident. However, the team was supportive and the tournament director was notified.

- v. 18U - (Holly) Everything is going well. Parent feedback has been positive. There have been several players out sick. The team seems to be adjusting to the change in coaching.
- vi. 18UT2 - (Daniel) Preparing for games this weekend at home and nationals. The team seems to be adjusting to the change in coaching.

OLD BUSINESS:

- a. LAHA Elections: (Joy) Per Kara Minchin, our designated elections coordinator, there were only 3 people who were nominated and accepted their nominations for the open board positions. Because there are 3 people for 3 openings, there will not be any ballots or voting. These individuals will be announced at the end of our annual meeting next month per our bylaws.
- b. March 3rd is our Annual Meeting.
- c. Spring Hockey Planning: (Joy) A survey is going out.
- d. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. This will not happen until after the Ice Cup at the earliest.

NEW BUSINESS (3-minute time limit per item):

- a. Volunteer Accountability Proposal: (Carol Hachey) See attached proposal. Daniel - A concern is would parents have enough practice/expertise to make this happen effectively. Joy - a concern is having this replace the annual meeting would be a concern. This is because it is a philosophy/getting to know you meeting. This could work as we expand roles for the teams (equipment manager, stats tracker, locker room, score and clock, penalty box, music). Amy- cross volunteering for other age groups. Joy suggests we reserve taking any action until the new board is seated.

Meeting adjourned: 8:18

Next OSHA Meeting:
Feb 22, 2020 via Conference Call

Next LAHA Meeting:
March 3rd, 6:30 pm at The Rink Exchange

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - January 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Billable Expense Income	609.35		609.35	
Donation Income		333.36	-333.36	
General Donations	16.64		16.64	
Scholarship Donations	1,012.48		1,012.48	
Special Hockey Donations	305.87		305.87	
Total Donation Income	1,334.99	333.36	1,001.63	400.46 %
Fundraising Income		666.64	-666.64	
Amazon Smile Income	26.71		26.71	
SquadLocker Income	690.53		690.53	
Total Fundraising Income	717.24	666.64	50.60	107.59 %
Grant Income		666.64	-666.64	
Ice Cup Tournament	235.70		235.70	
Hotel Commissions		333.36	-333.36	
Program Ad/Player Note Sales		433.36	-433.36	
Raffle Ticket Sales	40.00	1,333.36	-1,293.36	3.00 %
Sponsorships	300.00	66.64	233.36	450.18 %
Team Registration Fees	26,100.93	18,666.64	7,434.29	139.83 %
Vendor Sales Commissions		666.64	-666.64	
Total Ice Cup Tournament	26,676.63	21,500.00	5,176.63	124.08 %
Interest Income	49.40		49.40	
Other Ice Use Income	1,155.00		1,155.00	
Registration Fees				
1. 8U	14,513.86	10,000.00	4,513.86	145.14 %
2. 10U	24,642.54	14,466.64	10,175.90	170.34 %
3. 12U	33,889.20	17,813.36	16,075.84	190.25 %
4. 14U	44,408.43	27,573.36	16,835.07	161.06 %
5. 18U	30,522.50	15,400.00	15,122.50	198.20 %
6. 18U T2	66,779.19	33,000.00	33,779.19	202.36 %
Registration Late Fees	493.29		493.29	
Registration Service Fees	915.00		915.00	
Total Registration Fees	216,164.01	118,253.36	97,910.65	182.80 %
Skills Clinic Income				
Skills Clinic Registrations	5,703.26		5,703.26	
Total Skills Clinic Income	5,703.26		5,703.26	
Tryout Income				
18U T2 Tryout Registrations	1,170.00	650.00	520.00	180.00 %
Total Tryout Income	1,170.00	650.00	520.00	180.00 %
Total Income	\$253,579.88	\$142,070.00	\$111,509.88	178.49 %
GROSS PROFIT	\$253,579.88	\$142,070.00	\$111,509.88	178.49 %
Expenses				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Advertising/Promotional	2,679.26	3,333.36	-654.10	80.38 %
Coach/Volunteer Expenses				
Background Checks		666.64	-666.64	
Coach Training	2,359.20	1,333.36	1,025.84	176.94 %
Coach Uniforms		3,333.36	-3,333.36	
Total Coach/Volunteer Expenses	2,359.20	5,333.36	-2,974.16	44.23 %
Credit Card Expenses				
Processing Fees	9,092.79	5,000.00	4,092.79	181.86 %
Total Credit Card Expenses	9,092.79	5,000.00	4,092.79	181.86 %
Discounts/Refunds Given	2,734.50		2,734.50	
Equipment				
Coach/Team Equipment	3,610.63	1,166.64	2,443.99	309.49 %
Dryland Equipment	1,184.75	1,166.64	18.11	101.55 %
Total Equipment	4,795.38	2,333.28	2,462.10	205.52 %
Ice Cup Tournament Expenses				
Tournament Awards	1,398.29	1,000.00	398.29	139.83 %
Tournament Ice Rental		9,500.00	-9,500.00	
Tournament Misc. Expense	19.98	333.36	-313.38	5.99 %
Tournament Officials		2,666.64	-2,666.64	
Tournament Printing	28.43	666.64	-638.21	4.26 %
Tournament Sanction Fees	200.00	50.00	150.00	400.00 %
Tournament Team Proceeds		1,500.00	-1,500.00	
Tournament Team Swag & Snacks	1,213.82	1,666.64	-452.82	72.83 %
Total Ice Cup Tournament Expenses	2,860.52	17,383.28	-14,522.76	16.46 %
Ice Rental				
Coaches Training	660.00		660.00	
Donated Ice		880.00	-880.00	
Girls Clinics	330.00	660.00	-330.00	50.00 %
Goalie Practices	1,320.00	1,271.60	48.40	103.81 %
Regular Season Games	19,800.00	24,530.00	-4,730.00	80.72 %
Regular Season Practices	39,270.00	38,964.24	305.76	100.78 %
Special Hockey Practices	1,320.00	1,234.24	85.76	106.95 %
Total Ice Rental	62,700.00	67,540.08	-4,840.08	92.83 %
Miscellaneous Expense	282.57	333.36	-50.79	84.76 %
Officiating	4,470.00		4,470.00	
Game Officiating	820.00	5,133.36	-4,313.36	15.97 %
Officiating Surcharges	60.00		60.00	
Total Officiating	5,350.00	5,133.36	216.64	104.22 %
Operating Expenses	241.28		241.28	
Food/Meals	252.90		252.90	
League Connect	149.00	500.00	-351.00	29.80 %
Office Supplies	98.28	66.64	31.64	147.48 %
PO Box Rental	92.00	66.64	25.36	138.06 %
Postage		16.64	-16.64	
Taxes & Accounting	805.00	666.64	138.36	120.75 %
Team Snap	395.56	266.64	128.92	148.35 %
Total Operating Expenses	2,034.02	1,583.20	450.82	128.48 %
Scholarship Awards	3,020.00	1,666.64	1,353.36	181.20 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Skills Clinics Expenses				
Skills Clinic Food/Meals	551.81		551.81	
Skills Clinic Ice Rental	2,310.00	1,650.00	660.00	140.00 %
Total Skills Clinics Expenses	2,861.81	1,650.00	1,211.81	173.44 %
Tournament Fund				
State Tournament/Jamboree Entry Fees		1,000.00	-1,000.00	
Team Tournament Entry Fees	20,369.20	20,966.64	-597.44	97.15 %
Total Tournament Fund	20,369.20	21,966.64	-1,597.44	92.73 %
Travel Expenses		1,666.64	-1,666.64	
Lodging	116.62		116.62	
Mileage	208.80		208.80	
Total Travel Expenses	325.42	1,666.64	-1,341.22	19.53 %
Try Hockey for Free		166.64	-166.64	
THFF Promotions	65.35		65.35	
Total Try Hockey for Free	65.35	166.64	-101.29	39.22 %
Tryout Expenses				
Tryout Food/Meals	435.02		435.02	
Tryout Ice Rental	660.00	660.00	0.00	100.00 %
Total Tryout Expenses	1,095.02	660.00	435.02	165.91 %
Uniforms		5,100.00	-5,100.00	
Total Expenses	\$122,625.04	\$140,849.84	\$ -18,224.80	87.06 %
NET OPERATING INCOME	\$130,954.84	\$1,220.16	\$129,734.68	10,732.60 %
Other Expenses				
FY 2018-19 Expense	12,480.00		12,480.00	
Reconciliation Discrepancies-1	-1,177.71		-1,177.71	
Total Other Expenses	\$11,302.29	\$0.00	\$11,302.29	0.00%
NET OTHER INCOME	\$ -11,302.29	\$0.00	\$ -11,302.29	0.00%
NET INCOME	\$119,652.55	\$1,220.16	\$118,432.39	9,806.30 %

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

	TOTAL
Income	
Billable Expense Income	609.35
Donation Income	
General Donations	16.64
Scholarship Donations	1,012.48
Special Hockey Donations	305.87
Total Donation Income	1,334.99
Fundraising Income	
Amazon Smile Income	26.71
SquadLocker Income	690.53
Total Fundraising Income	717.24
Ice Cup Tournament	235.70
Raffle Ticket Sales	40.00
Sponsorships	300.00
Team Registration Fees	26,100.93
Total Ice Cup Tournament	26,676.63
Interest Income	49.40
Other Ice Use Income	1,155.00
Registration Fees	
1. 8U	14,513.86
2. 10U	24,642.54
3. 12U	33,889.20
4. 14U	44,408.43
5. 18U	30,522.50
6. 18U T2	66,779.19
Registration Late Fees	493.29
Registration Service Fees	915.00
Total Registration Fees	216,164.01
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Skills Clinic Registrations	5,703.26
Total Skills Clinic Income	5,703.26
Tryout Income	
18U T2 Tryout Registrations	1,170.00
Total Tryout Income	1,170.00
Total Income	\$253,579.88
GROSS PROFIT	\$253,579.88
Expenses	
Advertising/Promotional	2,679.26
Coach/Volunteer Expenses	
Coach Training	2,359.20
Total Coach/Volunteer Expenses	2,359.20

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

	TOTAL
Credit Card Expenses	
Processing Fees	9,092.79
Total Credit Card Expenses	9,092.79
Discounts/Refunds Given	2,734.50
Equipment	
Coach/Team Equipment	3,610.63
Dryland Equipment	1,184.75
Total Equipment	4,795.38
Ice Cup Tournament Expenses	
Tournament Awards	1,398.29
Tournament Misc. Expense	19.98
Tournament Printing	28.43
Tournament Sanction Fees	200.00
Tournament Team Swag & Snacks	1,213.82
Total Ice Cup Tournament Expenses	2,860.52
Ice Rental	
Coaches Training	660.00
Girls Clinics	330.00
Goalie Practices	1,320.00
Regular Season Games	19,800.00
Regular Season Practices	39,270.00
Special Hockey Practices	1,320.00
Total Ice Rental	62,700.00
Miscellaneous Expense	282.57
Officiating	4,470.00
Game Officiating	820.00
Officiating Surcharges	60.00
Total Officiating	5,350.00
Operating Expenses	241.28
Food/Meals	252.90
League Connect	149.00
Office Supplies	98.28
PO Box Rental	92.00
Taxes & Accounting	805.00
Team Snap	395.56
Total Operating Expenses	2,034.02
Scholarship Awards	3,020.00
Skills Clinics Expenses	
Skills Clinic Food/Meals	551.81
Skills Clinic Ice Rental	2,310.00
Total Skills Clinics Expenses	2,861.81

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

	TOTAL
Tournament Fund	
Team Tournament Entry Fees	20,369.20
Total Tournament Fund	20,369.20
Travel Expenses	
Lodging	116.62
Mileage	208.80
Total Travel Expenses	325.42
Try Hockey for Free	
THFF Promotions	65.35
Total Try Hockey for Free	65.35
Tryout Expenses	
Tryout Food/Meals	435.02
Tryout Ice Rental	660.00
Total Tryout Expenses	1,095.02
Total Expenses	\$122,625.04
NET OPERATING INCOME	\$130,954.84
Other Expenses	
FY 2018-19 Expense	12,480.00
Reconciliation Discrepancies-1	-1,177.71
Total Other Expenses	\$11,302.29
NET OTHER INCOME	\$ -11,302.29
NET INCOME	\$119,652.55