Eugene Jr. Generals Lane Amateur Hockey Association P.O. Box 50211, Eugene, Oregon 97405 www.laha.org Tel: 541-937-5260

MARCH MINUTES Board of Directors Meeting The Rink Exchange Tuesday, March 3rd, 2020

- 1. PRESENT: Joy Pendowski, Jenn Nyberg, Joel Dunham, Sarah Chambers, Dan Trent, Kara Minchin (via phone), Lanae Falls
- 2. ABSENT:

GUESTS: April Bernacki, Daniel Gomez

- 2. CALL TO ORDER: 6:31pm
- 3. MEETING MINUTES: Approval of February minutes Motion to approve by Jenn, seconded by Sara. Minutes for February are approved.

4. REPORTS:

- a. President: (Jov)
 - i. **LAHA** Sarah and I hosted age division meetings last month. Attendance was light in each of the meetings but there was good dialogue with those present. We shared the LAHA survey results as a whole and then the results for specific age divisions. Most of the questions that came up revolved around scheduling games, tournaments, and program costs.

Try Hockey for Free happened on Sat, Feb 22nd @ 2:00pm. There were a total of 18 kids signed up. Attendance was light but the quality of the experience for those there was high. A lot of coaches were present and great connections made with the parents. We have another THFF event happening on this Saturday @ 2:00pm. This is being promoted on Facebook. We will need lots of helpers; please arrive by 1:00pm.

The final two skills clinics took place in February. The clinic on speed and agility went well and the kids had fun. The clinic on off-season workouts and nutrition was disappointing. A lot of planning went into this session as well as LAHA purchased jump ropes and agility ladders, as well as created snack stations for the kids but only 6 out of 37 registered players showed up. On the whole, the skills clinics were well received and we should look at offering them again next season.

We held an all LAHA meeting last week. We had a good number of people attend but definitely less than half of the association was present.

We did a look back to where LAHA was 5 years ago, celebrated this season's accomplishments, discussed where we will be putting our focus in the next 5 years and areas that we want to work on improving, and then finished with an on-ice photo.

ii. OSHA -OSHA meeting was a conference call on February 22nd.

Registrars need to work with Kara Minchin to claim players. Oregon has a lot that are unclaimed which is a huge problem. She has a list you can go though with her.

The Pacific District goaltending camp will be for 2006 players only and will be in the second week of August.

Abuse of officials continues to be another big issue. Nationally, 7000 officials are not returning next season.

OSHA elections are open for nominations. Deadline to nominate and submit bio is tomorrow. President and Secretary are up for election.

Girls Expo is happening in Eugene this Saturday. We have girls and coaches coming from across the state to participate. The day will consist of on and off ice sessions, seminars, coaches training and parent Q&A.

I also attended the first USA Hockey conference for women in Anaheim at the beginning of February. Representatives from 30+ states were there. Amazing speakers who delivered information on growing the game for the girls (and also associations), working with coaches and girls, communication, networking to gain program support, etc. I'll be using this training to put together an action plan for the state on how to grow the game for girls (and boys).

Oregon has a new Goaltending Development Chair - Christy Picard Dimmig

On SafeSport, big on-ice hits may start coming under SafeSport. If this happens they will send something out but we should be on the lookout for those incidents and correct that with our players.

SafeSport remains at the top of the list for what the national office is talking about and focused on. Background checks are going national next year and will be required annually. \$30. A small handful of SS cases have been reported to the state this season which is down from previous years.

State tournaments coming up March 20-22 here in Eugene. Games will be 17 min run clock, 3 min warm up, 1 min between periods, 1 time out allowed per team/game. 4 teams will participate. Teams determined by March 8th. I voiced concern about teams playing at different higher level divisions in tournaments during the season and still being able to participate in state. I was told they would still qualify to participate.

Overall player numbers are down or flat with associations this season, however LAHA has grown. Associations are looking at new ways to try and grow their programs.

Player Selections were announced from the State Development camp. Eugene had 3 players selected: Elijah Lowder, Ruby Pendowski, McKayla Reilly. Eugene represented well at the camp and to have this many kids out of the 27 we had signed up. And out of the 27, only 21 were eligible to be selected at all. 2 of our 4 girls who participated made it and only 4 girls in the whole state were selected. 9 boys were selected: 1 Eugene, 1 Bend, 7 Portland.

Last but not least, I also spoke up and put in another request to get games with Portland for next season. Not only do our families want that, I think it is good for the state to have mixed competition.

- iii. OHOA Working with our local refs on staffing for our games and making sure that is done appropriately in terms of experience/ability. We will be addressing language during youth games and keeping it appropriate.
- b. **Treasurer:** (Jenn) We are on track for where the budget was set last summer.
- c. **Registrar:** (Sarah) All families are current.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Joy)We are looking to set up a standard operating procedure for utilizing the end of season practice ice. With 10u ending last week we have some ice we can spread around to help to give the 14u and 18u teams a little more full-ice time.

An Example would be

Wednesday

12u on ice 6-7pm

18u on ice 6:30-7pm and 7:15-7:45pm

14u on ice 7:15-8:15pm

Thursday

12u on ice 6:45-7:45pm

14u on ice 7:15-7:45pm and 8-8:30pm

18u on ice 8-9:00pm

This gives 14u and 18u each a half an hour of ice to themselves, it also provides an opportunity for a whiteboard session in locker room before the second half hour for the team splitting their practice session that day.

I think we can ask the question and see if we can justify trying this with only a few weeks left of practice as it is. I think looking into next year having a plan to better use the ice for these last few weeks would be another step in the right direction.

What is our club standard for players practicing up an age group? Could this happen mid-season instead of end of season? Suggestion: this could be a once a month situation for individual skills development. End of season coaches meeting- Monday, March 16th @ 6pm. Coaching applications due back in April. Proposal- open to having part-time coaches (ex: every wednesday coach). Good feedback from goalie practices not having 12U and under players participating. Explain what the next strike is for players to try and eliminate problems (players and parents).

- ii. **Discipline Committee:** (Jenn) As of now, all issues have been handled within our organization. Having documentation is very helpful as well as using the codes of conduct.
- iii. **SafeSport:** (Kara) Oregon is waiting for a new background screening process. OSHA may require all Oregon members to redo screening, not official. Background checks are going national. Lookout for big on-ice hits going to safesport. SafeSport will become more intertwined with on ice incidents. Cases are backed up for 5 years. Reports for Oregon were down this year. Some reports were filed by disgruntled parents/players.
- iv. **Ice Cup:** (Mara/April) 23 teams participated overall. General feedback was very good. Teams already trying to register for next year. Venders did well. Volunteer positions were filled. Raffle was successful, highest income we've had (over \$3,000). Booze, Candy, hockey were best sellers for raffle. Skills challenge went well. Next year be more clear on coaches participating to help run the skills clinic. Alex announcing was a great addition. 10U and 12U ran really smoothly. 14U had a few bumps in the road with chippy games. What can we do to better promote good, clean competition at 14U? Could we have a three man system for 14U? Start fundraising earlier for next year. Streamline raffle baskets. Suggestionsplitting tournament to 10U, 12U and 14U, 18U. Overall, tournament was very successful.
- v. **Marketing/Website Committee:** (Joy) Now is the time to start working on partnerships for next season. I will be working on a plan for doing outreach. Would love it if others are interested in helping.

Website continues to be updated. Based on feedback from the USAH conference, I will be proposing some layout and content changes to help

with better 8U and female conversions.

- vi. **Fundraising:** (Joy) Chipotle fundraiser was a success, earned \$148 for scholarship fund. Flipgive \$500. Squadlocker \$624.56.
- vii. **Communications:** (Lanae/April) Newsletter February recap and info for March. Congrats to Lanae on Coach of the Month. Lanae to get leftover jump ropes and agility ladders from clinics.
- viii. Team Reports:
- ix. 8U Sara/Joel
- x. 10U Jenn Splitting team for Ice Cup was challenging. Players struggled with playing each other. Overall it was good for player development.
- xi. 12U Sara/Dan Season went by fast. Players are not ready to be done. Interesting ending to final travel game of the season in Klamath. Successful year overall. Positive ending to the season. Implementing organizational culture at 12U now in preparation for next season.
- xii. 14U April Good season until recently. Serious cultural issue at 14U, mostly fueled by parents. You cannot communicate enough with parents. Canceled final game of season and will instead do broomball.
- xiii. 18U -
- xiv. 18UT2 Kara/Jenn/Lanae- Frustrating season all around. Amazing season of development but very clouded by parent disagreements. Still looking forward to nationals. Team voted for \$500 travel reimbursement for nationals. Suggestion of per diem for meals or hotel stay.

OLD BUSINESS:

- a. Spring Hockey Planning: (Jenn) A survey is going out. So far, 5 responses, 2 players (goalies) want to go. 2 potential coaches said yes.
- b. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. This will not happen until after the Ice Cup at the earliest.
- c. Volunteer Accountability Proposal: Tabled until after The 2020/2021 Board is seated.

NEW BUSINESS (3-minute time limit per item):

- a. Ice contract for next season (Joy) We must have an ice contract for OSHA. Looking to keep the season length the same as this year. Practice time the same but add 2 hours of ice a week. Keep Tuesday night ice sheet and possibly rotate between older teams. No practice for Thanksgiving and Xmas weeks per usual. Same blocks for games and additional tournament dates. Keep once a month ice session for clinics.
- b. Uniforms for next season (Joy) Looking for a new vendor for next season.

LAHA Board Elections: (Kara) There were 3 open positions with 3 people accepting their nominations: Carrie Stewart, Joy Pendowski and Jenn Nyberg. They will be seated into their positions at the next board meeting.

Meeting adjourned: 8:33pm

Next OSHA Meeting: April 18th in Bend Next LAHA Meeting: April 7th, 6:30 pm at The Rink Exchange

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Billable Expense Income	609.35		609.35	
Donation Income		375.03	-375.03	
General Donations	16.64		16.64	
Scholarship Donations	1,012.48		1,012.48	
Special Hockey Donations	305.87		305.87	
Total Donation Income	1,334.99	375.03	959.96	355.97 %
Fundraising Income		749.97	-749.97	
Amazon Smile Income	34.94		34.94	
SquadLocker Income	690.53		690.53	
Total Fundraising Income	725.47	749.97	-24.50	96.73 %
Grant Income		749.97	-749.97	
Ice Cup Tournament	235.70		235.70	
Hotel Commissions		375.03	-375.03	
Program Ad/Player Note Sales	430.00	487.53	-57.53	88.20 %
Raffle Ticket Sales	-70.00	1,500.03	-1,570.03	-4.67 %
Sponsorships	1,000.00	74.97	925.03	1,333.87 %
Team Registration Fees	28,350.93	20,999.97	7,350.96	135.00 %
Vendor Sales Commissions		749.97	-749.97	
Total Ice Cup Tournament	29,946.63	24,187.50	5,759.13	123.81 %
Interest Income	57.42		57.42	
Other Ice Use Income	1,155.00		1,155.00	
Registration Fees				
1. 8U	14,689.65	11,250.00	3,439.65	130.57 %
2. 10U	24,957.54	16,274.97	8,682.57	153.35 %
3. 12U	34,034.20	20,040.03	13,994.17	169.83 %
4. 14U	44,408.43	31,020.03	13,388.40	143.16 %
5. 18U	30,522.50	17,325.00	13,197.50	176.18 %
6. 18U T2	66,779.19	37,125.00	29,654.19	179.88 %
Registration Late Fees	493.29		493.29	
Registration Service Fees	915.00		915.00	
Total Registration Fees	216,799.80	133,035.03	83,764.77	162.96 %
Skills Clinic Income				
Skills Clinic Registrations	5,803.26		5,803.26	
Total Skills Clinic Income	5,803.26		5,803.26	
Tryout Income				
18U T2 Tryout Registrations	1,170.00	731.25	438.75	160.00 %
Total Tryout Income	1,170.00	731.25	438.75	160.00 %
Total Income	\$257,601.92	\$159,828.75	\$97,773.17	161.17 %
GROSS PROFIT	\$257,601.92	\$159,828.75	\$97,773.17	161.17 %
Expenses				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Advertising/Promotional	2,679.26	3,750.03	-1,070.77	71.45 %
Coach/Volunteer Expenses				
Background Checks		749.97	-749.97	
Coach Training	2,359.20	1,500.03	859.17	157.28 %
Coach Uniforms		3,750.03	-3,750.03	
Total Coach/Volunteer Expenses	2,359.20	6,000.03	-3,640.83	39.32 %
Credit Card Expenses				
Processing Fees	9,114.44	5,625.00	3,489.44	162.03 %
Total Credit Card Expenses	9,114.44	5,625.00	3,489.44	162.03 %
Discounts/Refunds Given	2,734.50		2,734.50	
Equipment				
Coach/Team Equipment	3,610.63	1,312.47	2,298.16	275.10 %
Dryland Equipment	1,184.75	1,312.47	-127.72	90.27 %
Total Equipment	4,795.38	2,624.94	2,170.44	182.69 %
Ice Cup Tournament Expenses				
Tournament Awards	1,522.59	1,125.00	397.59	135.34 %
Tournament Ice Rental		10,687.50	-10,687.50	
Tournament Misc. Expense	19.98	375.03	-355.05	5.33 %
Tournament Officials		2,999.97	-2,999.97	
Tournament Printing	1,232.22	749.97	482.25	164.30 %
Tournament Sanction Fees	225.00	56.25	168.75	400.00 %
Tournament Team Proceeds		1,687.50	-1,687.50	
Tournament Team Swag & Snacks	2,905.38	1,874.97	1,030.41	154.96 %
Total Ice Cup Tournament Expenses	5,905.17	19,556.19	-13,651.02	30.20 %
Ice Rental				
Coaches Training	660.00		660.00	
Donated Ice		990.00	-990.00	
Girls Clinics	330.00	742.50	-412.50	44.44 %
Goalie Practices	1,320.00	1,430.55	-110.55	92.27 %
Regular Season Games	19,800.00	27,596.25	-7,796.25	71.75 %
Regular Season Practices	39,270.00	43,834.77	-4,564.77	89.59 %
Special Hockey Practices	1,320.00	1,388.52	-68.52	95.07 %
Total Ice Rental	62,700.00	75,982.59	-13,282.59	82.52 %
Miscellaneous Expense	802.37	375.03	427.34	213.95 %
Officiating	4,470.00		4,470.00	
Game Officiating	820.00	5,775.03	-4,955.03	14.20 %
Officiating Surcharges	60.00		60.00	
Total Officiating	5,350.00	5,775.03	-425.03	92.64 %
Operating Expenses	255.28		255.28	
Food/Meals	252.90		252.90	
League Connect	149.00	562.50	-413.50	26.49 %
Office Supplies	98.28	74.97	23.31	131.09 %
PO Box Rental	92.00	74.97	17.03	122.72 %
Postage		18.72	-18.72	
Taxes & Accounting	805.00	749.97	55.03	107.34 %
Team Snap	483.48	299.97	183.51	161.18 %
Total Operating Expenses	2,135.94	1,781.10	354.84	119.92 %
Scholarship Awards	3,020.00	1,874.97	1,145.03	161.07 %
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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Skills Clinics Expenses				
Skills Clinic Food/Meals	697.81		697.81	
Skills Clinic Ice Rental	2,310.00	1,856.25	453.75	124.44 %
Skills Clinic Misc. Expense	539.20		539.20	
Total Skills Clinics Expenses	3,547.01	1,856.25	1,690.76	191.08 %
Tournament Fund				
State Tournament/Jamboree Entry Fees	1,500.00	1,125.00	375.00	133.33 %
Team Tournament Entry Fees	21,369.20	23,587.47	-2,218.27	90.60 %
Total Tournament Fund	22,869.20	24,712.47	-1,843.27	92.54 %
Travel Expenses		1,874.97	-1,874.97	
Lodging	576.76		576.76	
Meals	149.01		149.01	
Mileage	290.83		290.83	
Total Travel Expenses	1,016.60	1,874.97	-858.37	54.22 %
Try Hockey for Free		187.47	-187.47	
THFF Promotions	65.35		65.35	
Total Try Hockey for Free	65.35	187.47	-122.12	34.86 %
Tryout Expenses				
Tryout Food/Meals	435.02		435.02	
Tryout Ice Rental	660.00	742.50	-82.50	88.89 %
Total Tryout Expenses	1,095.02	742.50	352.52	147.48 %
Uniforms		5,737.50	-5,737.50	
Total Expenses	\$130,189.44	\$158,456.07	\$ -28,266.63	82.16 %
NET OPERATING INCOME	\$127,412.48	\$1,372.68	\$126,039.80	9,282.02 %
Other Expenses				
FY 2018-19 Expense	12,480.00		12,480.00	
Reconciliation Discrepancies-1	-1,177.71		-1,177.71	
Total Other Expenses	\$11,302.29	\$0.00	\$11,302.29	0.00%
NET OTHER INCOME	\$ -11,302.29	\$0.00	\$ -11,302.29	0.00%
NET INCOME	\$116,110.19	\$1,372.68	\$114,737.51	8,458.65 %

PROFIT AND LOSS

	TOTAL
Income	
Billable Expense Income	609.35
Donation Income	
General Donations	16.64
Scholarship Donations	1,012.48
Special Hockey Donations	305.87
Total Donation Income	1,334.99
Fundraising Income	
Amazon Smile Income	34.94
SquadLocker Income	690.53
Total Fundraising Income	725.47
Ice Cup Tournament	235.70
Program Ad/Player Note Sales	430.00
Raffle Ticket Sales	-70.00
Sponsorships	1,000.00
Team Registration Fees	28,350.93
Total Ice Cup Tournament	29,946.63
Interest Income	57.42
Other Ice Use Income	1,155.00
Registration Fees	
1. 8U	14,689.65
2. 10U	24,957.54
3. 12U	34,034.20
4. 14U	44,408.43
5. 18U	30,522.50
6. 18U T2	66,779.19
Registration Late Fees	493.29
Registration Service Fees	915.00
Total Registration Fees	216,799.80
Skills Clinic Income	
Skills Clinic Registrations	5,803.26
Total Skills Clinic Income	5,803.26
Tryout Income	
18U T2 Tryout Registrations	1,170.00
Total Tryout Income	1,170.00
Total Income	\$257,601.92
GROSS PROFIT	\$257,601.92
Expenses	
Advertising/Promotional	2,679.26

PROFIT AND LOSS

	TOTAL
Coach/Volunteer Expenses	
Coach Training	2,359.20
Total Coach/Volunteer Expenses	2,359.20
Credit Card Expenses	
Processing Fees	9,114.44
Total Credit Card Expenses	9,114.44
Discounts/Refunds Given	2,734.50
Equipment	
Coach/Team Equipment	3,610.63
Dryland Equipment	1,184.75
Total Equipment	4,795.38
Ice Cup Tournament Expenses	
Tournament Awards	1,522.59
Tournament Misc. Expense	19.98
Tournament Printing	1,232.22
Tournament Sanction Fees	225.00
Tournament Team Swag & Snacks	2,905.38
Total Ice Cup Tournament Expenses	5,905.17
Ice Rental	
Coaches Training	660.00
Girls Clinics	330.00
Goalie Practices	1,320.00
Regular Season Games	19,800.00
Regular Season Practices	39,270.00
Special Hockey Practices	1,320.00
Total Ice Rental	62,700.00
Miscellaneous Expense	802.37
Officiating	4,470.00
Game Officiating	820.00
Officiating Surcharges	60.00
Total Officiating	5,350.00
Operating Expenses	255.28
Food/Meals	252.90
League Connect	149.00
Office Supplies	98.28
PO Box Rental	92.00
Taxes & Accounting	805.00
Team Snap	483.48
Total Operating Expenses	2,135.94
Scholarship Awards	3,020.00

PROFIT AND LOSS

	TOTAL
Skills Clinics Expenses	
Skills Clinic Food/Meals	697.81
Skills Clinic Ice Rental	2,310.00
Skills Clinic Misc. Expense	539.20
Total Skills Clinics Expenses	3,547.01
Tournament Fund	
State Tournament/Jamboree Entry Fees	1,500.00
Team Tournament Entry Fees	21,369.20
Total Tournament Fund	22,869.20
Travel Expenses	
Lodging	576.76
Meals	149.01
Mileage	290.83
Total Travel Expenses	1,016.60
Try Hockey for Free	
THFF Promotions	65.35
Total Try Hockey for Free	65.35
Tryout Expenses	
Tryout Food/Meals	435.02
Tryout Ice Rental	660.00
Total Tryout Expenses	1,095.02
Total Expenses	\$130,189.44
NET OPERATING INCOME	\$127,412.48
Other Expenses	
FY 2018-19 Expense	12,480.00
Reconciliation Discrepancies-1	-1,177.71
Total Other Expenses	\$11,302.29
NET OTHER INCOME	\$ -11,302.29
NET INCOME	\$116,110.19