

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

May Minutes
Board of Directors Meeting
Tuesday, May 11th, 2021, 6:30 p.m.

Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 541 321 3651
Online: <https://us02web.zoom.us/j/5413213651>

1. PRESENT: Joy Pendowski, Dan Trent, Joel Dunham, Sarah Chambers, Jenn Nyberg
ABSENT: Carrie Stewart, Flint Doughtchak, Daniel Gomez
GUESTS: Megan Beverly
2. CALL TO ORDER: 6:32
3. MEETING MINUTES: Approval of April minutes ----- Motion to approve April made by Dan, seconded by Jenn. April Minutes are approved.
Come back to - Final approval of March Minutes. Motion to approve March pending financial reports by Dan Trent , seconded by Carrie Stewart. Minutes for March are provisionally Approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Family from Ashland area donated synthetic ice tiles, hockey goal, and puck handling trainer to LAHA. An idea is to use them in the Mezzanine area for off-ice training.
 - ii. OSHA - Annual meeting was held. Submitted renewal application to remain a member association. Approval in July meeting. Voted to move all fair play for girls to be run at the affiliate level. For boys, tier 2 will be run at association level, tier 1 at affiliate level. Approved adoption of ambassador program for girls hockey. Purpose is to grow girls hockey across the state. Discussion about more inclusion at the state level. Coming from Sherwood. Vice president position is vacant for OSHA.
 - iii. OHOA - nothing to report
 - b. Treasurer: (Jenn/Joy) - Jenn reported.
 - i. Financials - Financials all caught up. Registration refunds reported as negative in budget vs actuals. Coaching uniforms have been paid in the month of May. Officiating shows a credit of \$150. We were refunded \$1,205 and have used about \$1,000 so far this spring session.
 - ii. Taxes - Taxes were filed. We paid out this year.

- iii. Refunds/Credits/Donations - Two families waiting for refunds. Been resolved? Yes all refunds have been processed/cashed :)
- c. Registrar: (Carrie) nothing to report.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) - Coaching application for next season. Timeline? Deadline was decided to be June 15th for next season coaching applications. Joy will upload application.
 - ii. Discipline Committee: (Dan) - nothing to report
 - iii. Safe Sport: (Kara) - Kara willing to stay on or step down if someone else wants to take over Safe Sport. Carrie is willing to take over Safe Sport.
 - iv. Tournaments: (Mara/Joy/Sarah) - Plan tournaments that we were going to do this past season and adjust accordingly. Other associations want to hold more in-state tournaments. Suggestion to do "jamboree style" weekends to be able to play multiple teams in one weekend. Less travel.
 - v. Marketing/Website Committee: (Joy) - website needs some items posted. Big piece is the financials which are now complete!
 - vi. Fundraising: (Joy) - no movement with SquadLocker, Amazon or Flipgive. Still a demand for jerseys for parents and fans.
 - vii. Communications: (Vacant) - nothing to report
 - 1. Newsletter -
 - 2. Social Media -
- e. Team Reports:
 - i. 18U: - Kids are enjoying practices. Players want more games. Parents are happy to get to watch the games. A little disappointment overall with the situation but appreciative to be able to play.
 - ii. 14U: - Schedule change is going well. Kids are having fun.
 - iii. 12U: -
 - iv. 10U: - small group, but kids are having fun and learning a lot. Schedule change is working well.
 - v. 8U: - Going well. Coaches are awesome! Development is wonderful.
 - vi. Special Hockey: - Going well. Anders said there's about 5-6 players. New player last week. Concern would be there's a mouse in the gear closet! Check in with the rink.

5. OLD BUSINESS:

- a. LAHA Office Clean-Up/Repairs (Joy) - Joy pulled everything out of LAHA office including the damaged shelving. Consolidated items. Need some new shelving. Roughly \$200 at Costco.
- b. Games with other associations (Joy) - Looking at a combination of in-house games and games with other associations (Portland, Vancouver, Medford, Bend). Sarah has been in communication with Medford for 18U games. Possibly Portland and Vancouver for all ages.

6. NEW BUSINESS (3-minute time limit per item):

- a. Intro to Hockey: 51 players registered. Rink is in need of coaches and gear. Dan and Kevin Chambers might be able to help coach.

Meeting Adjourned: 7:15 pm

Executive Session: none

Next OSHA Meeting:

Next LAHA Meeting:

June 1st at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

Budget vs. Actuals: FY 2021 LAHA Budget - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Donation Income	500.00		500.00	
General Donations	50.00	500.00	-450.00	10.00 %
Scholarship Donations	95.00	3,500.00	-3,405.00	2.71 %
Total Donation Income	645.00	4,000.00	-3,355.00	16.13 %
Fundraising Income				
Amazon Smile Income	42.15	25.00	17.15	168.60 %
Flip Give Income		275.00	-275.00	
LifeTouch Income		100.00	-100.00	
Other Fundraising Income	590.27		590.27	
SquadLocker Income	121.92	600.00	-478.08	20.32 %
Total Fundraising Income	754.34	1,000.00	-245.66	75.43 %
Ice Cup Tournament				
Hotel Commissions	160.00	1,000.00	-840.00	16.00 %
Program Ad/Player Note Sales	50.00	1,500.00	-1,450.00	3.33 %
Raffle Ticket Sales		3,000.00	-3,000.00	
Sponsorships		2,500.00	-2,500.00	
Team Registration Fees		32,500.00	-32,500.00	
Vendor Sales Commissions		1,000.00	-1,000.00	
Total Ice Cup Tournament	210.00	41,500.00	-41,290.00	0.51 %
Interest Income	12.92		12.92	
Registration Fees				
1. 8U	9,098.40	21,000.00	-11,901.60	43.33 %
2. 10U	12,838.83	21,700.00	-8,861.17	59.17 %
3. 12U	26,470.56	36,740.00	-10,269.44	72.05 %
4. 14U	18,301.39	33,840.00	-15,538.61	54.08 %
5. 18U	33,169.00	58,800.00	-25,631.00	56.41 %
Registration Late Fees		500.00	-500.00	
Registration Service Fees		1,000.00	-1,000.00	
Special Hockey Registration	195.00		195.00	
Total Registration Fees	100,073.18	173,580.00	-73,506.82	57.65 %
Sales of Product Income	9.41	500.00	-490.59	1.88 %
Skills Clinic Income				
Skills Clinic Registrations	2,256.55	5,000.00	-2,743.45	45.13 %
Total Skills Clinic Income	3,796.55	5,000.00	-1,203.45	75.93 %
Sponsorship Income				
General Sponsorships		2,500.00	-2,500.00	
Total Sponsorship Income		2,500.00	-2,500.00	
Total Income	\$105,501.40	\$228,080.00	\$ -122,578.60	46.26 %
GROSS PROFIT	\$105,501.40	\$228,080.00	\$ -122,578.60	46.26 %
Expenses				

Lane Amateur Hockey Association

Budget vs. Actuals: FY 2021 LAHA Budget - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Advertising/Promotional	648.80	5,000.00	-4,351.20	12.98 %
Coach/Volunteer Expenses				
Background Checks		300.00	-300.00	
Coach Training		2,500.00	-2,500.00	
Coach Uniforms		2,500.00	-2,500.00	
Total Coach/Volunteer Expenses		5,300.00	-5,300.00	
Credit Card Expenses	132.41		132.41	
Processing Fees	4,463.76	5,500.00	-1,036.24	81.16 %
Total Credit Card Expenses	4,596.17	5,500.00	-903.83	83.57 %
Discounts/Refunds Given	1,279.72		1,279.72	
Equipment				
Coach/Team Equipment	975.08	1,250.00	-274.92	78.01 %
Dryland Equipment	596.48	750.00	-153.52	79.53 %
Total Equipment	1,571.56	2,000.00	-428.44	78.58 %
Ice Cup Tournament Expenses				
Tournament Awards	252.62	1,750.00	-1,497.38	14.44 %
Tournament Ice Rental		18,550.00	-18,550.00	
Tournament Misc. Expense	143.76	500.00	-356.24	28.75 %
Tournament Officials		5,000.00	-5,000.00	
Tournament Printing		1,250.00	-1,250.00	
Tournament Sanction Fees		100.00	-100.00	
Tournament Team Proceeds		4,000.00	-4,000.00	
Tournament Team Swag & Snacks		3,250.00	-3,250.00	
Total Ice Cup Tournament Expenses	396.38	34,400.00	-34,003.62	1.15 %
Ice Rental	17,321.18		17,321.18	
Coaches Training		700.00	-700.00	
Girls Clinics	868.76	1,400.00	-531.24	62.05 %
Goalie Practices	926.67	1,850.00	-923.33	50.09 %
Regular Season Games	14,942.50	25,200.00	-10,257.50	59.30 %
Regular Season Practices	34,286.67	79,950.00	-45,663.33	42.89 %
Special Hockey Practices	926.66	1,850.00	-923.34	50.09 %
Total Ice Rental	69,272.44	110,950.00	-41,677.56	62.44 %
Miscellaneous Expense	81.35	500.00	-418.65	16.27 %
Officiating	-80.00		-80.00	
Game Officiating	-150.00	6,220.00	-6,370.00	-2.41 %
Total Officiating	-230.00	6,220.00	-6,450.00	-3.70 %
Operating Expenses				
Food/Meals	25.95	700.00	-674.05	3.71 %
Office Supplies	374.95	500.00	-125.05	74.99 %
PO Box Rental	137.00	100.00	37.00	137.00 %
Postage		25.00	-25.00	
Printing		250.00	-250.00	

Lane Amateur Hockey Association

Budget vs. Actuals: FY 2021 LAHA Budget - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Taxes & Accounting	805.00	1,000.00	-195.00	80.50 %
Team Snap	1,098.00	550.00	548.00	199.64 %
Total Operating Expenses	2,440.90	3,125.00	-684.10	78.11 %
Scholarship Awards		6,000.00	-6,000.00	
Skills Clinics Expenses	-150.00		-150.00	
Skills Clinic Food/Meals		1,000.00	-1,000.00	
Skills Clinic Ice Rental	1,042.50	1,750.00	-707.50	59.57 %
Skills Clinic Misc. Expense		250.00	-250.00	
Total Skills Clinics Expenses	892.50	3,000.00	-2,107.50	29.75 %
Tournament Fund				
State Tournament Entry Fees		2,000.00	-2,000.00	
Team Tournament Entry Fees	1,500.00	25,450.00	-23,950.00	5.89 %
Total Tournament Fund	1,500.00	27,450.00	-25,950.00	5.46 %
Travel Expenses				
Lodging		600.00	-600.00	
Meals		150.00	-150.00	
Mileage		250.00	-250.00	
Total Travel Expenses		1,000.00	-1,000.00	
Try Hockey for Free				
THFF Ice Rental		350.00	-350.00	
THFF Promotions	9.37	500.00	-490.63	1.87 %
Total Try Hockey for Free	9.37	850.00	-840.63	1.10 %
Uniforms				
Jerseys	17,280.00	13,750.00	3,530.00	125.67 %
Total Uniforms	17,280.00	13,750.00	3,530.00	125.67 %
Total Expenses	\$99,739.19	\$225,045.00	\$ -125,305.81	44.32 %
NET OPERATING INCOME	\$5,762.21	\$3,035.00	\$2,727.21	189.86 %
NET INCOME	\$5,762.21	\$3,035.00	\$2,727.21	189.86 %

Lane Amateur Hockey Association

Balance Sheet
As of April 30, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Primary LAHA Checking	120,719.06
Savings	0.00
Total Bank Accounts	\$120,719.06
Accounts Receivable	
Accounts Receivable	0.00
2008 thru 2011 Seasons	0.00
Total Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
Ice Fee Credit	0.00
Rink Exchange Store Credit	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$120,719.06
TOTAL ASSETS	\$120,719.06
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	600.00
Total Accounts Payable	\$600.00
Credit Cards	
US Bank Debit Card	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Designated Donations	0.00
Other Current Liabilities	0.00
Scholarship Fund	100.00
Total Other Current Liabilities	\$100.00
Total Current Liabilities	\$700.00
Total Liabilities	\$700.00
Equity	
Unrestricted Net Assets	113,785.45
Net Income	6,233.61
Total Equity	\$120,019.06
TOTAL LIABILITIES AND EQUITY	\$120,719.06