

Eugene Jr. Generals

Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
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November MINUTES

Board of Directors Meeting
The Rink Exchange
Tuesday, November 5th, 2019

1. PRESENT: Joy Pendowski, Sarah Chambers, Jenn Nyberg, Joel Dunham, Dan Trent, Flint DOUNGCHAK, Lanae Falls, Kara Minchin
ABSENT: Mara McManus
GUESTS: Colin Phifer, Daniel Gomez, Dave Haskell, Scott Gilpin, April Bernacki, Matt Hennon, John Miller
2. CALL TO ORDER: 6:35pm
3. MEETING MINUTES: Approval of September & October minutes — Motion to approve by Sarah, seconded by Joel. Minutes for September & October are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - See items in agenda below.
 - ii. OSHA - quarterly meeting in Klamath Falls October 19th: Player development for boys (15-18) moving to Vegas, concussions were discussed/if player suffers a concussion they must have doctor approval before returning to the ice. New level 4 officials in Oregon. 104 officials in Oregon, down from 176 (encourage players and parents to not abuse refs). Level one clinic to be held in Eugene sometime in November/December. Strong emphasis on locker room supervision from SafeSport. 98% of problems occur in locker rooms.
 - iii. OHOA - Nothing to report.
 - b. Treasurer: (Dan) Skills clinic went well as far as our budget. Jersey invoice will be paid when order is complete. \$188,880.76 in checking for November, December, and January ice time and other expenses are yet to be paid.
 - c. Registrar: (Sarah) LAHA currently has 107 players.
 - d. Committees:
 - i. Coaches Committee: (Joy/Flint) Expanding coaches university with Bob was very beneficial and relevant for educating our coaches. We continue to develop goalies but want to increase developing our players hockey IQ. Teach players how to think the game and put them in situations where they have to solve a problem. More coaches at 8U and 10U would be very beneficial. Our association has all the elements of a model club.
 - ii. Discipline Committee: (Jenn) Nothing to report.
 - iii. SafeSport: (Kara) Electronic communication policy and locker room

communication policy was sent to Joy. No SafeSport incidents. USA Hockey informed LAHA of new derogatory/hateful language rule that is now a match penalty.

- iv. Marketing/Website Committee: (Joy) Joy continues to update website. We would like to see more human interest stories for the website. Multiple post on FB to boost awareness of our association and try hockey for free. Add to be put in Southwest Hills Magazine in December. Artwork to be put on Dasher boards soon.
- v. Fundraising: (Joy) % of sales from Squadlocker and Flipgive to to LAHA. Smile.amazon as nonprofit also generates some income. Lanae to put some thought into a Bingo fundraiser.
- vi. Communications: (Lanae) Social media has receiving lots of views. April has been doing “what’s going on” posts as well as Mara and Cindy. 8U and 12U send pictures to April for social media posts.
- vii. Ice Cup: (Mara/April) Full at 10U at 8 teams. Were thin at 12U. 14U has 5 teams. Oregon, Washington and Nevada will be represented. Photo booth, Raffle baskets being put together. Photographer will be present. Looking to announce players for medal rounds with PA system.
- viii. CIC Report: (Flint)
- e. Team Reports:
 - i. 8U - (Colin) ADM makes so much sense. Parent questions always answered. Parents are excited for tournaments (Medford & Bend).
 - ii. 10U - (Scott) Parent interference during Medford game. Parents were notified about code of conduct. Big improvement in player development from first games to second set of games. Excitement about tournament in Bremerton.
 - iii. 12U - (John: Gold) Two games in Medford last Saturday. Split 1-1. Kids had a great time and are gelling well. More parent volunteers for scorekeeping and locker rooms. Still need to add another tournament for both 12U. (Dan: Blue) Two really close games against Medford. More help in locker rooms.
 - iv. 14U - (Matt) Schedule for goalies would be beneficial so players know who should dress (team has 4 goalies). Ready to play another team other than Medford. Going to Linwood for a Thanksgiving tournament. Handed out goal cards to players and good to see some goals were angling and edgework. Sent email out to parents about how and why practice is run in stations.
 - v. 18U - (Daniel) New team manager Ken Williams. Need to work on Shooting, outmanning the puck, and transitions from forward to defense and vice versa. Been good to mix with 18U Tier 2 and player higher level players. Going to Wenatchee and possibly Canada in December.
 - vi. 18UT2 - (Kara) Two games against Tacoma. Won both games. Headed to Tri Cities for their first tournament. Declared for Nationals. Currently 3 other tournaments on the books, Colorado, Dallas, and Phoenix.

OLD BUSINESS:

- a. Spring Hockey Planning - (Jenn) 3 tournament possibilities on the table (12U & 14U). Follow up next month.
- b. Non-Parent Reimbursement Policy - (Joy) Follow up next month.
- c. Updating Bylaws and Board Size - (Joy) Should we increase board size from 5-7 members?

What problems would we be solving? Sub-committees could be a great way to distribute the workload and train possible new board members. Make a plan for succession.

- d. Try Hockey for Free - (Joy) November 9th, 2:00-3:00pm. Very low on registrations for event. Volunteers needed to help get kids fitted. Sort gear Thursday night. 12U to help out with buddies.

NEW BUSINESS (3-minute time limit per item):

- a. Lanae- Bulletin board needs to be updated. Will be updated soon. Joy to take care of this.
- b. Matt- Transparency from the board would be beneficial. Parents in the association feel as though they can't bring problems to the board. How can we build relationship between the board and the team? Report from team managers if problems are occurring. Joy- Currently LAHA communicates with the association through emails, a monthly newsletter, updates on Facebook and Instagram, on TeamSnap, on the bulletin board, on the website, and with an annual survey soliciting parent/player feedback. Are there other ideas for how the board can communicate with parents? (Colin) Maybe have a mid season LAHA celebration would help families understand you're joining an organization and not just a team.
- c. Flint- December 22nd will be 30th anniversary of LAHA. More information to come on activities, etc.
- d. Flint- Clarification sought on parent code of conduct and proper procedure for follow up.

Meeting adjourned: 8:47pm

Board met in executive session.

Next OSHA Meeting:
February 2, 2020 in Eugene

Next LAHA Meeting:
December 3rd, 6:30 pm at The Rink Exchange

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - May 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Donation Income		500.00	-500.00	
General Donations	12.48		12.48	
Scholarship Donations	4.98		4.98	
Total Donation Income	17.46	500.00	-482.54	3.49 %
Fundraising Income		1,000.00	-1,000.00	
Amazon Smile Income	18.35		18.35	
SquadLocker Income	640.53		640.53	
Total Fundraising Income	658.88	1,000.00	-341.12	65.89 %
Grant Income		1,000.00	-1,000.00	
Ice Cup Tournament				
Hotel Commissions		500.00	-500.00	
Program Ad/Player Note Sales		650.00	-650.00	
Raffle Ticket Sales		2,000.00	-2,000.00	
Sponsorships		100.00	-100.00	
Team Registration Fees	17,385.00	28,000.00	-10,615.00	62.09 %
Vendor Sales Commissions		1,000.00	-1,000.00	
Total Ice Cup Tournament	17,385.00	32,250.00	-14,865.00	53.91 %
Interest Income	24.31		24.31	
Registration Fees				
1. 8U	7,712.50	15,000.00	-7,287.50	51.42 %
2. 10U	15,923.75	21,700.00	-5,776.25	73.38 %
3. 12U	23,570.64	26,720.00	-3,149.36	88.21 %
4. 14U	34,782.94	41,360.00	-6,577.06	84.10 %
5. 18U	23,035.00	23,100.00	-65.00	99.72 %
6. 18U T2	36,576.76	49,500.00	-12,923.24	73.89 %
Registration Late Fees	293.30		293.30	
Registration Service Fees	450.00		450.00	
Total Registration Fees	142,344.89	177,380.00	-35,035.11	80.25 %
Skills Clinic Income				
Skills Clinic Registrations	4,113.90		4,113.90	
Total Skills Clinic Income	4,113.90		4,113.90	
Tryout Income				
18U T2 Tryout Registrations	1,170.00	975.00	195.00	120.00 %
Total Tryout Income	1,170.00	975.00	195.00	120.00 %
Total Income	\$165,714.44	\$213,105.00	\$ -47,390.56	77.76 %
GROSS PROFIT	\$165,714.44	\$213,105.00	\$ -47,390.56	77.76 %
Expenses				
Advertising/Promotional	2,228.34	5,000.00	-2,771.66	44.57 %
Coach/Volunteer Expenses				
Background Checks		1,000.00	-1,000.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Coach Training	2,009.20	2,000.00	9.20	100.46 %
Coach Uniforms		5,000.00	-5,000.00	
Total Coach/Volunteer Expenses	2,009.20	8,000.00	-5,990.80	25.12 %
Credit Card Expenses				
Processing Fees	5,391.73	7,500.00	-2,108.27	71.89 %
Total Credit Card Expenses	5,391.73	7,500.00	-2,108.27	71.89 %
Discounts/Refunds Given	2,149.50		2,149.50	
Equipment				
Coach/Team Equipment	3,075.64	1,750.00	1,325.64	175.75 %
Dryland Equipment	1,184.75	1,750.00	-565.25	67.70 %
Total Equipment	4,260.39	3,500.00	760.39	121.73 %
Ice Cup Tournament Expenses				
Tournament Awards		1,500.00	-1,500.00	
Tournament Ice Rental		14,250.00	-14,250.00	
Tournament Misc. Expense		500.00	-500.00	
Tournament Officials		4,000.00	-4,000.00	
Tournament Printing		1,000.00	-1,000.00	
Tournament Sanction Fees	225.00	75.00	150.00	300.00 %
Tournament Team Proceeds		2,250.00	-2,250.00	
Tournament Team Swag & Snacks		2,500.00	-2,500.00	
Total Ice Cup Tournament Expenses	225.00	26,075.00	-25,850.00	0.86 %
Ice Rental				
Coaches Training	660.00		660.00	
Donated Ice		1,320.00	-1,320.00	
Girls Clinics		990.00	-990.00	
Goalie Practices	220.00	1,907.40	-1,687.40	11.53 %
Regular Season Games	3,630.00	36,795.00	-33,165.00	9.87 %
Regular Season Practices	15,070.00	58,446.30	-43,376.30	25.78 %
Special Hockey Practices	220.00	1,851.30	-1,631.30	11.88 %
Total Ice Rental	19,800.00	101,310.00	-81,510.00	19.54 %
Miscellaneous Expense	235.11	500.00	-264.89	47.02 %
Officiating				
Game Officiating		7,700.00	-7,700.00	
Total Officiating		7,700.00	-7,700.00	
Operating Expenses	1,021.28		1,021.28	
Food/Meals	252.90		252.90	
League Connect	149.00	750.00	-601.00	19.87 %
Office Supplies	61.34	100.00	-38.66	61.34 %
PO Box Rental	92.00	100.00	-8.00	92.00 %
Postage		25.00	-25.00	
Taxes & Accounting	755.00	1,000.00	-245.00	75.50 %
Team Snap	137.67	400.00	-262.33	34.42 %
Total Operating Expenses	2,469.19	2,375.00	94.19	103.97 %
Scholarship Awards		2,500.00	-2,500.00	
Skills Clinics Expenses				
Skills Clinic Food/Meals	141.00		141.00	
Skills Clinic Ice Rental	495.00	2,475.00	-1,980.00	20.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Skills Clinics Expenses	636.00	2,475.00	-1,839.00	25.70 %
Tournament Fund				
State Tournament/Jamboree Entry Fees		1,500.00	-1,500.00	
Team Tournament Entry Fees	11,283.73	31,450.00	-20,166.27	35.88 %
Total Tournament Fund	11,283.73	32,950.00	-21,666.27	34.25 %
Travel Expenses		2,500.00	-2,500.00	
Lodging	116.62		116.62	
Total Travel Expenses	116.62	2,500.00	-2,383.38	4.66 %
Try Hockey for Free		250.00	-250.00	
Tryout Expenses				
Tryout Food/Meals	435.02		435.02	
Tryout Ice Rental	660.00	990.00	-330.00	66.67 %
Total Tryout Expenses	1,095.02	990.00	105.02	110.61 %
Uniforms		7,650.00	-7,650.00	
Total Expenses	\$51,899.83	\$211,275.00	\$ -159,375.17	24.57 %
NET OPERATING INCOME	\$113,814.61	\$1,830.00	\$111,984.61	6,219.38 %
Other Expenses				
FY 2018-19 Expense	12,480.00		12,480.00	
Reconciliation Discrepancies-1	-1,315.00		-1,315.00	
Total Other Expenses	\$11,165.00	\$0.00	\$11,165.00	0.00%
NET OTHER INCOME	\$ -11,165.00	\$0.00	\$ -11,165.00	0.00%
NET INCOME	\$102,649.61	\$1,830.00	\$100,819.61	5,609.27 %